GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** *Advantage*!TM, a menu-driven database system. The INTERNET address for **GSA** *Advantage*!TM is: http://www.GSAAdvantage.gov.

Schedule for The Professional Services Schedule (PSS) Contract

Federal Supply Group: 874 Class: R499 Contract Number: GS-10F-0120W Contract Period: February 22, 2010 through February 21, 2025

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <u>http://www.gsa.gov/schedules-ordering</u>

Turtle Reef Holdings, LLC, dba TRH



1800 Diagonal Road, Suite 600 Alexandria, VA 22314 Office Telephone: 703-971-0486 Mobile Telephone: 703-855-3586 Website: <u>www.turtlereef.net</u> Contract Administration: Edward T. Roden / <u>eroden@turtlereef.net</u>

A Small, Veteran Owned, Service-Disabled Business

CUSTOMER INFORMATION:

- **1a.** Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-1 and 874-1RC
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
- 2. Maximum Order: \$1,000,000.00
- 3. Minimum Order: \$100.00
- 4. Geographic Coverage (delivery Area): Domestic only
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address
- 6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts: None Offered
- 8. Prompt payment terms: 2% 10 Days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- **9b.** Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold: will accept over \$2,500
- 10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es): Same as company address
- 15. Warranty provision.: Contractor's standard commercial warranty.
- 16. Export Packing Charges (if applicable): N/A
- **17.** Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 80-8643113
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

| Labor Category | Price (including IFF) |
|----------------------------|-----------------------|
| Technical Analyst I | \$60.40 |
| Technical Analyst II | \$65.44 |
| Technical Analyst III | \$66.39 |
| Technical Analyst IV | \$72.49 |
| Technical Analyst V | \$75.52 |
| Technical Analyst VI | \$80.33 |
| Professional I | \$86.22 |
| Professional II | \$88.71 |
| Professional III | \$90.61 |
| Professional IV | \$94.98 |
| Professional V | \$98.85 |
| Professional VI | \$103.49 |
| Senior Professional I | \$104.48 |
| Senior Professional II | \$106.72 |
| Senior Professional III | \$112.82 |
| Senior Professional IV | \$118.86 |
| Senior Professional V | \$124.65 |
| Senior Professional VI | \$132.55 |
| Principal Professional I | \$134.80 |
| Principal Professional II | \$140.06 |
| Principal Professional III | \$144.11 |
| Principal Professional IV | \$151.11 |
| Principal Professional V | \$168.66 |
| Principal Professional VI | \$177.44 |
| Subject Matter Expert I | \$192.12 |
| Subject Matter Expert II | \$204.93 |
| Subject Matter Expert III | \$212.53 |
| Subject Matter Expert IV | \$256.17 |
| Subject Matter Expert V | \$281.78 |

LABOR CATEGORIES

| Labor Category | Functional | Education/Certification | Experience |
|--------------------------|--|---|--|
| | Responsibility | Level | |
| Technical Analyst I | Assists operational and technical experts and managers to perform their functions. Assists in daily operations and the planning and conduct of small-scale special events and activities with minimal supervision. | Associate's degree or Microsoft Office Specialist certification required or Bachelor's degree. | Requires five years general experience. Additionally, must have strong knowledge of Microsoft Office Professional software programs. |
| Technical Analyst II | Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries for use by managers. | Bachelor's degree and basic knowledge of Microsoft Office Professional software required. | Requires one year of general experience. |
| Technical Analyst III | Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries | Bachelor's degree and basic knowledge of Microsoft Office Professional software required. | Requires two years of general experience. |

| | for use by managers. | | |
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| Technical Analyst IV | Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries for use by managers. | Bachelor's degree and thorough knowledge of Microsoft Office Professional software required. | Requires two years of general experience. |
| Technical Analyst V | Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries for use by managers. | Bachelor's degree and thorough knowledge of Microsoft Office Professional software required. | Requires three years of general experience |
| Technical Analyst VI | Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and | Bachelor's degree in a field related to the task and thorough knowledge of Microsoft Office Professional software required. | Requires four years of general experience. |

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| | processes data. Assists | | |
| | in the preparation of | | |
| | reports and summaries | | |
| | for use by managers. | | |
| Professional I | Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are | Graduate degree in related field, or bachelor's degree and two years of directly related experience. | Requires three years of general experience. |
| | satisfied. | | |
| Professional II | Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied. | Graduate degree in related field, or bachelor's degree and three years of directly related experience required. | Requires four years of general experience. |
| Professional III | Performs functional area analyses; prepares papers, briefings and | Graduate degree in related field, or bachelor's degree and four years of directly | Requires five years of general experience. |

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| | presentations for | related experience | |
| | information or decision; | required. | |
| | prepares reports, to | | |
| | include evaluations and | | |
| | recommendations | | |
| | relating to ongoing | | |
| | programs; compiles data | | |
| | and coordinates resources | | |
| | that will be needed for | | |
| | project completion; | | |
| | develops benchmarks; | | |
| | coordinates with the | | |
| | project manager and | | |
| | client to ensure client | | |
| | requirements are | | |
| | satisfied. | | |
| | Performs functional area | Graduate degree in related | Requires eight years of |
| | analyses; prepares | field, or bachelor's degree | general experience. |
| | papers, briefings and | • | general experience. |
| | presentations for | and six years of directly | |
| | information or decision; | related experience required | |
| | prepares reports, to | or staff college graduate. | |
| | include evaluations and | | |
| | recommendations | | |
| | relating to ongoing | | |
| | • • • | | |
| | programs; compiles data and coordinates resources | | |
| | | | |
| | that will be needed for | | |
| | project completion; | | |
| | develops benchmarks; | | |
| | coordinates with the | | |
| | project manager and | | |
| | client to ensure client | | |
| | requirements are | | |
| | satisfied. | | D |
| | Performs functional area | Graduate degree in related | Requires eight years of |
| | analyses; prepares | field, or bachelor's degree | general experience. |
| | papers, briefings and | related to task and 7 years | |
| | presentations for | of directly related | |
| | information or decision; | experience required or staff | |
| | prepares reports, to | 1 1 | |
| | include evaluations and | college graduate. | |
| | recommendations | | |
| | relating to ongoing | | |
| | relating to ongoing | | |

| | and coordinates resources | | |
|---------------------|--|------------------------------|---------------------------|
| | that will be needed for | | |
| | project completion; | | |
| | develops benchmarks; | | |
| | coordinates with the | | |
| | project manager and | | |
| | client to ensure client | | |
| | requirements are | | |
| | satisfied. | | |
| Professional VI | Performs functional area | Graduate degree in related | Requires fifteen years of |
| | analyses; prepares | field, or bachelor's degree | general experience. |
| | papers, briefings and | related to task and 8 years | |
| | presentations for | of directly related | |
| | information or decision; | • | |
| | prepares reports, to | experience or staff college | |
| | include evaluations and | graduate. | |
| | recommendations | | |
| | relating to ongoing | | |
| | programs; compiles data | | |
| | and coordinates resources | | |
| | that will be needed for | | |
| | project completion; | | |
| | develops benchmarks; | | |
| | coordinates with the | | |
| | project manager and | | |
| | client to ensure client | | |
| | requirements are | | |
| | satisfied. | | |
| Senior Professional | Performs functional area | Graduate degree in related | Requires fifteen years of |
| Ι | analyses; prepares | field, or bachelor's degree | industry experience. |
| | papers, briefings and | related to task and 10 years | |
| | presentations for | of directly related | |
| | information or decision; | experience or staff college | |
| | prepares reports, to | graduate. | |
| | include evaluations and | | |
| | recommendations | | |
| | relating to ongoing | | |
| | programs; compiles data and coordinates resources | | |
| | that will be needed for | | |
| | project completion; | | |
| | develops benchmarks; | | |
| | coordinates with the | | |
| | project manager and | | |
| | client to ensure client | | |
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| | requirements are satisfied. | | |
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| Senior Professional II | Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied. | Graduate degree in related field, or bachelor's degree and staff college graduate and 10 years of directly related experience required. | Requires twenty years of industry experience. |
| Senior Professional III | Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and Government Technical Representative to ensure client requirements are satisfied. Supervises contractor employees providing on-site services under a single delivery order. Assures | Graduate degree in related field, or bachelor's degree, staff college graduate and 12 years of directly related experience required. | Requires twenty years of industry experience. |

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| | compliance with | | |
| | corporate policies | | |
| | relating to contract | | |
| | performance. Assures | | |
| | compliance with | | |
| | corporate policies | | |
| | regarding leave and work | | |
| | hours. Leads and | | |
| | reviews employee | | |
| | performance. Advise | | |
| | subordinates on | | |
| | government staff | | |
| | procedures and formats. | | |
| | Advises the project | | |
| | manager on the status of | | |
| | personnel and | | |
| | deliverables. | | |
| Senior Professional | Responsible for the | Bachelor's degree required. | Requires twenty-five |
| IV | planning and execution | Graduate degree in related | years of industry |
| | of all activities related to | field or senior service | experience. |
| | single contract. Ensures | college graduate. | ··· F ······· |
| | that all personnel | | |
| | assigned to a task meet | | |
| | government qualification | | |
| | standards. Responds to | | |
| | the Government | | |
| | Technical | | |
| | Representative's | | |
| | questions and requests. | | |
| | Reviews subcontractor | | |
| | deliverables and invoices | | |
| | | | |
| | and approves for payment. Leads and | | |
| | 1 0 | | |
| | reviews employee | | |
| | performance. Reviews | | |
| | deliverables, on an as | | |
| | required basis, prior to | | |
| | their submission for | | |
| | acceptance. Prepares and | | |
| | submits periodic project | | |
| | status reports. Advises | | |
| | the Program Manager on | | |
| | the status of the project. | | |
| Senior Professional | Responsible for contract | Graduate degree in related | Requires thirty years of |
| V | compliance and overall | field and staff college | industry experience. |

| | quality control. Appoints project managers and supervises their activities. Reviews major deliverables on an as required basis. Responds to the Contracting Officer's and Contracting Officer's and Contracting Officer's Representative's questions and requests. Reviews contract execution to identify problems and ensure that the government is provided timely notification of funding or execution related issues. | graduate or bachelor's degree and senior service college graduate or bachelor's degree and 12 years of directly related training or experience required. | |
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| Senior Professional VI | Performs as a senior staff advisor in a complex | Graduate degree in related field or senior service | Requires fifteen years of industry experience. |
| Principal | functional or technical area. Provides specific technical and/or functional area analysis and recommendations reflecting detailed, expert knowledge of a specific subject area or function. Develops benchmarks. Performs elaborate analyses and studies. Develops reports and makes presentations to contractor management and senior client representatives. Performs as a senior staff | Craduata dagrae in related | Paquires twenty years of |
| Principal Professional I | Performs as a senior staff advisor in a complex functional or technical area. Provides specific technical and/or functional area analysis and recommendations reflecting detailed, expert knowledge of a specific | Graduate degree in related field or senior service college graduate. | Requires twenty years of industry experience. |

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| | subject area or function. | | |
| | Develops benchmarks. | | |
| | Performs elaborate | | |
| | analyses and studies. | | |
| | Develops reports and | | |
| | makes presentations to | | |
| | contractor management | | |
| | and senior client | | |
| | representatives. | | |
| Principal | Performs as a senior staff | Graduate degree in related | Requires twenty-five |
| Professional II | advisor in a complex | field or senior service | years of industry |
| | functional or technical | college graduate. | experience. |
| | area. Provides specific | | I I I I I I I I I I I I I I I I I I I |
| | technical and/or | | |
| | functional area analysis | | |
| | and recommendations | | |
| | reflecting detailed, expert | | |
| | knowledge of a specific | | |
| | • • | | |
| | subject area or function. | | |
| | Develops benchmarks. | | |
| | Performs elaborate | | |
| | analyses and studies. | | |
| | Develops reports and | | |
| | makes presentations to | | |
| | contractor management | | |
| | and senior client | | |
| | representatives. | | |
| Principal | Performs as a senior staff | Graduate degree in related | Requires thirty years of |
| Professional III | advisor in a complex | field or senior service | industry experience. |
| | functional or technical | college graduate. | |
| | area. Provides specific | | |
| | technical and/or | | |
| | functional area analysis | | |
| | and recommendations | | |
| | reflecting detailed, expert | | |
| | knowledge of a specific | | |
| | subject area or function. | | |
| | Develops benchmarks. | | |
| | Performs elaborate | | |
| | analyses and studies. | | |
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| | Develops reports and | | |
| | makes presentations to | | |
| | contractor management | | |
| | and senior client | | |
| | representatives. | | |

| Principal Professional IV | Performs as a senior staff advisor in a complex functional or technical area. Provides specific technical and/or functional area analysis and recommendations reflecting detailed, expert knowledge of a specific subject area or function. Develops benchmarks. Performs elaborate analyses and studies. Develops reports and makes presentations to contractor management and senior client | Graduate degree or senior service college graduate or certification in Project, Program or Acquisition Management. | Requires thirty years of industry experience. |
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| Principal Professional V | representatives. Analyzes, plans, directs, and coordinates the activities of designated projects to ensure that project goals and objectives are accomplished within prescribed timeframes and funding parameters. Provides management, organizational, and business improvement services to include visioning, business and information strategy planning, total quality management, organizational design/efficiency, cost- benefit analysis, change management, and business process reengineering solutions | Graduate degree or senior service college graduate or certification in Project, Program or Acquisition Management. | Requires thirty-five years of industry experience. |
| Principal Professional VI | reengineering solutions. Senior corporate manager responsible for overall direction, coordination, and evaluation of major | Graduate degree or senior service college graduate or certification in Project, Program or Acquisition | Requires thirty-five years of industry experience. |

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| | business units. Provides | Management. | |
| | high-level expert | | |
| | guidance and expertise to | | |
| | single or multiple | | |
| | projects. Serves as | | |
| | Senior Change | | |
| | Management Consultant. | | |
| | Manages complex | | |
| | organizations and teams | | |
| | by integrating skills into | | |
| | client-focused, object | | |
| | oriented consulting | | |
| | solutions. Integrates | | |
| | technical solutions into | | |
| | the business process | | |
| | reengineering | | |
| | requirements and | | |
| | translates concepts into | | |
| | operational | | |
| | improvements and | | |
| | systems. | | |
| Subject Matter | Individual must be a | Graduate degree in related | Requires twenty years of |
| Expert I | Subject Matter Expert in | field and senior service | industry experience. |
| | a particular field or | college graduate, or | |
| | multiple fields and is | bachelor's degree in related | |
| | considered an industry | field, senior service college | |
| | expert to provide insight, | graduate, and Level III | |
| | guidance and direction to | certification in Defense | |
| | complex organizations. | Acquisition Career Field | |
| | | required. | |
| Subject Matter | Individual must be a | Graduate degree in related | Requires twenty-five |
| Expert II | Subject Matter Expert in | field and senior service | years of industry |
| | a particular field or | college graduate or | experience. |
| | multiple fields and is | bachelor's degree in related | |
| | considered an industry | field, senior service college | |
| | expert to provide insight, | graduate, and Level III | |
| | guidance and direction to | certification in Defense | |
| | complex organizations. | Acquisition Career Field | |
| | | required. | |
| Subject Matter | Individual must be a | Graduate degree in related | Requires thirty years of |
| Expert III | Subject Matter Expert in | field and senior service | industry experience. |
| | a particular field or | college graduate or | |
| | multiple fields and is | bachelor's degree in related | |
| | considered an industry | field, senior service college | |
| | | graduate, and Level III | |

| | expert to provide insight, guidance and direction to complex organizations. | certification in Defense Acquisition Career Field required. | |
|-----------------------------|---|--|--|
| Subject Matter Expert IV | Individuals must be Subject Matter Expert in a particular field or multiple fields and is considered an industry expert to provide insight, guidance and direction to complex organizations. | Graduate degree in related field and senior service college graduate or bachelor's degree in related field, senior service college graduate, and Level III certification in Defense Acquisition Career Field required. | Requires thirty-five years of industry experience. |
| Subject Matter Expert V | Individuals must be Subject Matter Expert in a particular field or multiple fields and is considered an industry expert to provide insight, guidance and direction to complex organizations. | Graduate degree in related field and senior service college graduate or bachelor's degree in related field, senior service college graduate, and Level III certification in Defense Acquisition Career Field required. | Requires forty years of industry experience. |