GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** *Advantage*!TM, a menu-driven database system. The INTERNET address for **GSA** *Advantage*!TM is: http://www.GSAAdvantage.gov.

Schedule for The Professional Services Schedule (PSS) Contract

Federal Supply Group: 874 Class: R499 Contract Number: GS-10F-0120W Contract Period: February 22, 2010 through February 21, 2025

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <u>http://www.gsa.gov/schedules-ordering</u>

Turtle Reef Holdings, LLC, dba TRH



1800 Diagonal Road, Suite 600 Alexandria, VA 22314 Office Telephone: 703-971-0486 Mobile Telephone: 703-855-3586 Website: <u>www.turtlereef.net</u> Contract Administration: Edward T. Roden / <u>eroden@turtlereef.net</u>

A Small, Veteran Owned, Service-Disabled Business

CUSTOMER INFORMATION:

- **1a.** Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-1 and 874-1RC
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
- 2. Maximum Order: \$1,000,000.00
- 3. Minimum Order: \$100.00
- 4. Geographic Coverage (delivery Area): Domestic only
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address
- 6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts: None Offered
- 8. Prompt payment terms: 2% 10 Days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- **9b.** Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold: will accept over \$2,500
- 10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es): Same as company address
- 15. Warranty provision.: Contractor's standard commercial warranty.
- 16. Export Packing Charges (if applicable): N/A
- **17.** Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 80-8643113
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

Labor Category	Price (including IFF)
Technical Analyst I	\$60.40
Technical Analyst II	\$65.44
Technical Analyst III	\$66.39
Technical Analyst IV	\$72.49
Technical Analyst V	\$75.52
Technical Analyst VI	\$80.33
Professional I	\$86.22
Professional II	\$88.71
Professional III	\$90.61
Professional IV	\$94.98
Professional V	\$98.85
Professional VI	\$103.49
Senior Professional I	\$104.48
Senior Professional II	\$106.72
Senior Professional III	\$112.82
Senior Professional IV	\$118.86
Senior Professional V	\$124.65
Senior Professional VI	\$132.55
Principal Professional I	\$134.80
Principal Professional II	\$140.06
Principal Professional III	\$144.11
Principal Professional IV	\$151.11
Principal Professional V	\$168.66
Principal Professional VI	\$177.44
Subject Matter Expert I	\$192.12
Subject Matter Expert II	\$204.93
Subject Matter Expert III	\$212.53
Subject Matter Expert IV	\$256.17
Subject Matter Expert V	\$281.78

LABOR CATEGORIES

Labor Category	Functional	Education/Certification	Experience
	Responsibility	Level	
Technical Analyst I	Assists operational and technical experts and managers to perform their functions. Assists in daily operations and the planning and conduct of small-scale special events and activities with minimal supervision.	Associate's degree or Microsoft Office Specialist certification required or Bachelor's degree.	Requires five years general experience. Additionally, must have strong knowledge of Microsoft Office Professional software programs.
Technical Analyst II	Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries for use by managers.	Bachelor's degree and basic knowledge of Microsoft Office Professional software required.	Requires one year of general experience.
Technical Analyst III	Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries	Bachelor's degree and basic knowledge of Microsoft Office Professional software required.	Requires two years of general experience.

	for use by managers.		
Technical Analyst IV	Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries for use by managers.	Bachelor's degree and thorough knowledge of Microsoft Office Professional software required.	Requires two years of general experience.
Technical Analyst V	Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and processes data. Assists in the preparation of reports and summaries for use by managers.	Bachelor's degree and thorough knowledge of Microsoft Office Professional software required.	Requires three years of general experience
Technical Analyst VI	Assists in planning, executing and tracking ongoing operations. Attends meetings, prepares forms and papers and confers with more senior contractor employees about format, distribution, and purpose, and to identify problems and improvements. Collects, maintains, and	Bachelor's degree in a field related to the task and thorough knowledge of Microsoft Office Professional software required.	Requires four years of general experience.

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	processes data. Assists		
	in the preparation of		
	reports and summaries		
	for use by managers.		
Professional I	Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are	Graduate degree in related field, or bachelor's degree and two years of directly related experience.	Requires three years of general experience.
	satisfied.		
Professional II	Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied.	Graduate degree in related field, or bachelor's degree and three years of directly related experience required.	Requires four years of general experience.
Professional III	Performs functional area analyses; prepares papers, briefings and	Graduate degree in related field, or bachelor's degree and four years of directly	Requires five years of general experience.

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	presentations for	related experience	
	information or decision;	required.	
	prepares reports, to		
	include evaluations and		
	recommendations		
	relating to ongoing		
	programs; compiles data		
	and coordinates resources		
	that will be needed for		
	project completion;		
	develops benchmarks;		
	coordinates with the		
	project manager and		
	client to ensure client		
	requirements are		
	satisfied.		
	Performs functional area	Graduate degree in related	Requires eight years of
	analyses; prepares	field, or bachelor's degree	general experience.
	papers, briefings and	•	general experience.
	presentations for	and six years of directly	
	information or decision;	related experience required	
	prepares reports, to	or staff college graduate.	
	include evaluations and		
	recommendations		
	relating to ongoing		
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	programs; compiles data and coordinates resources		
	that will be needed for		
	project completion;		
	develops benchmarks;		
	coordinates with the		
	project manager and		
	client to ensure client		
	requirements are		
	satisfied.		D
	Performs functional area	Graduate degree in related	Requires eight years of
	analyses; prepares	field, or bachelor's degree	general experience.
	papers, briefings and	related to task and 7 years	
	presentations for	of directly related	
	information or decision;	experience required or staff	
	prepares reports, to	1 1	
	include evaluations and	college graduate.	
	recommendations		
	relating to ongoing		
	relating to ongoing		

	and coordinates resources		
	that will be needed for		
	project completion;		
	develops benchmarks;		
	coordinates with the		
	project manager and		
	client to ensure client		
	requirements are		
	satisfied.		
Professional VI	Performs functional area	Graduate degree in related	Requires fifteen years of
	analyses; prepares	field, or bachelor's degree	general experience.
	papers, briefings and	related to task and 8 years	
	presentations for	of directly related	
	information or decision;	•	
	prepares reports, to	experience or staff college	
	include evaluations and	graduate.	
	recommendations		
	relating to ongoing		
	programs; compiles data		
	and coordinates resources		
	that will be needed for		
	project completion;		
	develops benchmarks;		
	coordinates with the		
	project manager and		
	client to ensure client		
	requirements are		
	satisfied.		
Senior Professional	Performs functional area	Graduate degree in related	Requires fifteen years of
Ι	analyses; prepares	field, or bachelor's degree	industry experience.
	papers, briefings and	related to task and 10 years	
	presentations for	of directly related	
	information or decision;	experience or staff college	
	prepares reports, to	graduate.	
	include evaluations and		
	recommendations		
	relating to ongoing		
	programs; compiles data and coordinates resources		
	that will be needed for		
	project completion;		
	develops benchmarks;		
	coordinates with the		
	project manager and		
	client to ensure client		
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	requirements are satisfied.		
Senior Professional II	Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and client to ensure client requirements are satisfied.	Graduate degree in related field, or bachelor's degree and staff college graduate and 10 years of directly related experience required.	Requires twenty years of industry experience.
Senior Professional III	Performs functional area analyses; prepares papers, briefings and presentations for information or decision; prepares reports, to include evaluations and recommendations relating to ongoing programs; compiles data and coordinates resources that will be needed for project completion; develops benchmarks; coordinates with the project manager and Government Technical Representative to ensure client requirements are satisfied. Supervises contractor employees providing on-site services under a single delivery order. Assures	Graduate degree in related field, or bachelor's degree, staff college graduate and 12 years of directly related experience required.	Requires twenty years of industry experience.

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	compliance with		
	corporate policies		
	relating to contract		
	performance. Assures		
	compliance with		
	corporate policies		
	regarding leave and work		
	hours. Leads and		
	reviews employee		
	performance. Advise		
	subordinates on		
	government staff		
	procedures and formats.		
	Advises the project		
	manager on the status of		
	personnel and		
	deliverables.		
Senior Professional	Responsible for the	Bachelor's degree required.	Requires twenty-five
IV	planning and execution	Graduate degree in related	years of industry
	of all activities related to	field or senior service	experience.
	single contract. Ensures	college graduate.	··· F ·······
	that all personnel		
	assigned to a task meet		
	government qualification		
	standards. Responds to		
	the Government		
	Technical		
	Representative's		
	questions and requests.		
	Reviews subcontractor		
	deliverables and invoices		
	and approves for payment. Leads and		
	1 0		
	reviews employee		
	performance. Reviews		
	deliverables, on an as		
	required basis, prior to		
	their submission for		
	acceptance. Prepares and		
	submits periodic project		
	status reports. Advises		
	the Program Manager on		
	the status of the project.		
Senior Professional	Responsible for contract	Graduate degree in related	Requires thirty years of
V	compliance and overall	field and staff college	industry experience.

	quality control. Appoints project managers and supervises their activities. Reviews major deliverables on an as required basis. Responds to the Contracting Officer's and Contracting Officer's and Contracting Officer's Representative's questions and requests. Reviews contract execution to identify problems and ensure that the government is provided timely notification of funding or execution related issues.	graduate or bachelor's degree and senior service college graduate or bachelor's degree and 12 years of directly related training or experience required.	
Senior Professional VI	Performs as a senior staff advisor in a complex	Graduate degree in related field or senior service	Requires fifteen years of industry experience.
Principal	functional or technical area. Provides specific technical and/or functional area analysis and recommendations reflecting detailed, expert knowledge of a specific subject area or function. Develops benchmarks. Performs elaborate analyses and studies. Develops reports and makes presentations to contractor management and senior client representatives. Performs as a senior staff	Craduata dagrae in related	Paquires twenty years of
Principal Professional I	Performs as a senior staff advisor in a complex functional or technical area. Provides specific technical and/or functional area analysis and recommendations reflecting detailed, expert knowledge of a specific	Graduate degree in related field or senior service college graduate.	Requires twenty years of industry experience.

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	subject area or function.		
	Develops benchmarks.		
	Performs elaborate		
	analyses and studies.		
	Develops reports and		
	makes presentations to		
	contractor management		
	and senior client		
	representatives.		
Principal	Performs as a senior staff	Graduate degree in related	Requires twenty-five
Professional II	advisor in a complex	field or senior service	years of industry
	functional or technical	college graduate.	experience.
	area. Provides specific		I I I I I I I I I I I I I I I I I I I
	technical and/or		
	functional area analysis		
	and recommendations		
	reflecting detailed, expert		
	knowledge of a specific		
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	subject area or function.		
	Develops benchmarks.		
	Performs elaborate		
	analyses and studies.		
	Develops reports and		
	makes presentations to		
	contractor management		
	and senior client		
	representatives.		
Principal	Performs as a senior staff	Graduate degree in related	Requires thirty years of
Professional III	advisor in a complex	field or senior service	industry experience.
	functional or technical	college graduate.	
	area. Provides specific		
	technical and/or		
	functional area analysis		
	and recommendations		
	reflecting detailed, expert		
	knowledge of a specific		
	subject area or function.		
	Develops benchmarks.		
	Performs elaborate		
	analyses and studies.		
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	Develops reports and		
	makes presentations to		
	contractor management		
	and senior client		
	representatives.		

Principal Professional IV	Performs as a senior staff advisor in a complex functional or technical area. Provides specific technical and/or functional area analysis and recommendations reflecting detailed, expert knowledge of a specific subject area or function. Develops benchmarks. Performs elaborate analyses and studies. Develops reports and makes presentations to contractor management and senior client	Graduate degree or senior service college graduate or certification in Project, Program or Acquisition Management.	Requires thirty years of industry experience.
Principal Professional V	representatives. Analyzes, plans, directs, and coordinates the activities of designated projects to ensure that project goals and objectives are accomplished within prescribed timeframes and funding parameters. Provides management, organizational, and business improvement services to include visioning, business and information strategy planning, total quality management, organizational design/efficiency, cost- benefit analysis, change management, and business process reengineering solutions	Graduate degree or senior service college graduate or certification in Project, Program or Acquisition Management.	Requires thirty-five years of industry experience.
Principal Professional VI	reengineering solutions. Senior corporate manager responsible for overall direction, coordination, and evaluation of major	Graduate degree or senior service college graduate or certification in Project, Program or Acquisition	Requires thirty-five years of industry experience.

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	business units. Provides	Management.	
	high-level expert		
	guidance and expertise to		
	single or multiple		
	projects. Serves as		
	Senior Change		
	Management Consultant.		
	Manages complex		
	organizations and teams		
	by integrating skills into		
	client-focused, object		
	oriented consulting		
	solutions. Integrates		
	technical solutions into		
	the business process		
	reengineering		
	requirements and		
	translates concepts into		
	operational		
	improvements and		
	systems.		
Subject Matter	Individual must be a	Graduate degree in related	Requires twenty years of
Expert I	Subject Matter Expert in	field and senior service	industry experience.
	a particular field or	college graduate, or	
	multiple fields and is	bachelor's degree in related	
	considered an industry	field, senior service college	
	expert to provide insight,	graduate, and Level III	
	guidance and direction to	certification in Defense	
	complex organizations.	Acquisition Career Field	
		required.	
Subject Matter	Individual must be a	Graduate degree in related	Requires twenty-five
Expert II	Subject Matter Expert in	field and senior service	years of industry
	a particular field or	college graduate or	experience.
	multiple fields and is	bachelor's degree in related	
	considered an industry	field, senior service college	
	expert to provide insight,	graduate, and Level III	
	guidance and direction to	certification in Defense	
	complex organizations.	Acquisition Career Field	
		required.	
Subject Matter	Individual must be a	Graduate degree in related	Requires thirty years of
Expert III	Subject Matter Expert in	field and senior service	industry experience.
	a particular field or	college graduate or	
	multiple fields and is	bachelor's degree in related	
	considered an industry	field, senior service college	
		graduate, and Level III	

	expert to provide insight, guidance and direction to complex organizations.	certification in Defense Acquisition Career Field required.	
Subject Matter Expert IV	Individuals must be Subject Matter Expert in a particular field or multiple fields and is considered an industry expert to provide insight, guidance and direction to complex organizations.	Graduate degree in related field and senior service college graduate or bachelor's degree in related field, senior service college graduate, and Level III certification in Defense Acquisition Career Field required.	Requires thirty-five years of industry experience.
Subject Matter Expert V	Individuals must be Subject Matter Expert in a particular field or multiple fields and is considered an industry expert to provide insight, guidance and direction to complex organizations.	Graduate degree in related field and senior service college graduate or bachelor's degree in related field, senior service college graduate, and Level III certification in Defense Acquisition Career Field required.	Requires forty years of industry experience.